



Philippe CARLI
Chairman and CEO, Siemens France
Vice-President South West Europe Sector Energy

Philippe Carli (48) has been appointed Chairman of Siemens France SAS as of Sept. 10th, 2003. As Chairman and CEO of Siemens SAS, the Siemens regional company in France, he is directly in charge of the operations of the following activities: Industry, Energy and Healthcare.

Since the 1st April 2008, he has also taken over the responsibility of the Energy Sector for the South West Europe countries.

After completing his engineering studies at Supélec (Ecole Supérieure d'Electricité), receiving his master's degree in solid-state physics at the University of Luminy, completed later by a "General Management Award of the Fuqua School of Business" (Duke USA), Philippe Carli started his career in 1985 as a development engineer at **Aerospatiale** in France.

In 1986, he joined **Siemens AG** and worked one year in component and module testing for the former Automation Technology group in Karlsruhe, followed by one year assignment in Sales for the group's products in France.

From 1988 on, Philippe Carli initially held the position of Key Account Manager for France Télécom and Alcatel at **Hewlett-Packard** and then became sales director for Telecom groups.

In 1991, Philippe Carli joined **Siemens SAS** Instruments department and later became its director. In October 1997, he became director of the Drives and Standard Products Group with responsibility for all regional industrial operations in France.

In October 1999, he was promoted to the position of **director of the Automation and Drives group** in France with about 500 employees. He successfully grew the revenues up to 180' € by introducing a new customer oriented organization.

In October 2002, after 6 months in Germany as **Head of the Business Unit System Engineering (SE)**, he took the position of **CEO of Siemens SAS, the Siemens regional company France**. He consequently turned around the business and improved productivity by 150' € over 3 years.

On **September 10th, 2003** he has been appointed **CEO of Siemens France SAS**, the holding company of Siemens in France. He assumes responsibility for all Siemens businesses, with sales of 3.8 billion € and some 12,000 employees (Fiscal Year 06/07). As Siemens speaker, he represents the interests of Siemens towards governmental authorities and the media. Through a very aggressive growth plan *top⁺ Excellence 2006*, the company reached 4" € order (Fiscal Year 06/07) and more than doubled its income.

A keen sailor, born in Alger, Philippe Carli is married and has four children.

He is also **President of the French-German Chamber of Commerce and Industry** in Paris, Vice-President of French-German Economic Club (CEFA) and member of the CEO's association AFEP (Association Française des Entreprises Privées).

Distinction : Knight of the National Order of Merit
Knight of the Legion of Honour